

Customer's View of Providers

Company Name	Waste Management	Pro Disposal	Republic	Lies	DKB
Pickup Day of Week	Tuesday	Wednesday	Thursday	Tuesday	Thursday
Current Number of Subscriptions	Unknown	121 Customers	Unknown	Unknown	Unknown
Next Possible Discounted Rate	No volume discounts	See Chart *	No Volume Discounts	See Chart *	See Chart *
Monthly Base rate with Recycling	\$25.35/mo	\$23.00/mo per month	14.50 per month	\$16.00/mo	\$15.25/mo
Next Possible Discounted Rate	Flat Rate	\$21.75/mo. At 220 customers	Flat Rate	\$15.00/mo at 200 customers	\$14.25/mo. at 150 customers
Billing Cycle (Frequency)	Quarterly	Trimester (3 times per year)	Quarterly	Quarterly	Quarterly
Number of Months in Billing Cycle	4	3	3	3	3
Totes provided	Yes (2)	No	Yes (2)	\$1 / mo. ea.	Cost + \$25 delivery
Recycle bin startup cost?	\$35 + \$30 bin delivery	None	\$18.50 cart delivery	No	No
Limits on trash pickup	Toter Bin plus 10 Bags	Unlimited	Cart provided + 7 bags	6-30 gal cans or 96 gal + 10 bags	Unlimited
Additional Residential Services or Benefits					
Large item pickup cost	\$35.00 + fees for each item	\$25.00 each item	\$25.00 per item	\$10.00 per item scheduled and prepaid	\$??, scheduled and prepaid
Garbage can / tote return	Curbside	To Gargage Area	Curbside	Curbside	Top of Drive
Local Ownership and Management	Houston/303 number goes to Houston	Henderson, CO	Phoenix / Local contacts named	Commerce City, CO	Denver, CO
Monthly Base rate with Recycling	\$25.35	\$23.00	\$14.50	\$16.00	\$15.25
Quarterly Base Rate with Recycling	\$76.05	\$69.00; \$92.00 for trimester	\$43.50	\$48.00	\$45.75
Monthly Base Rate (Trash Only)	\$20.15	\$20.25	\$13.00	\$15.00	\$15.25
Yearly Cost Paid Quarterly with Recycling	\$304.20	\$276.00	\$174.00	\$180.00	\$183.00
Yearly Cost if Paid in Advance with Recycling	\$278.85	\$253.00	\$174.00	\$162.00	\$183.00
Yearly pay discount	One month free	One month free	No	10%	10%
Additional Senior Discount	0.1	\$1.00 per month	No	\$1.00 per month	10%
Note:	Some customers will be grandfathered based on initial EDS rates				
Other:	Have proved to be extremely reliable even in bad weather	Have proved to be extremely reliable even in bad weather			
"Customer Service"	303-797-1600		303-286-1200		
Named Owner #1 or Named Marketing Manager		303-791-3827	303-286-2433	303-286-6700	303-808-8022
Named Owner #2 or Named Cust. Service Rep.		303-791-3827			720-556-6261

* NOTE ON RATES: The intent of this analysis page is to consolidate information that is believe to be most important to the subscriber.

When comparing rates it is important to return to the rate charts because only the first rate, the rate for subscriber #1 is shown on this page.

Three of the five responding companies have declining rates based on subscribers. We consider GMCA to have 1,100 subscribers.